



**THE SALES ASSOCIATION OF THE CHEMICAL INDUSTRY**  
**233 Rock Road, P.O. Box 112, Glen Rock, NJ 07452**

## **Unlock the Door of Opportunity**

**V**isibility, **I**ntegrity, **S**cholarship, **I**mage, **O**pportunity, **N**etworking

### **Who We Are**

The Sales Association of the Chemical Industry was organized in 1921. Our members represent over 150 companies in the general chemical and allied trades. The Association's primary goal is to encourage networking among professionals engaged in chemical sales with the intention of finding ways to increase the efficiency of the sales process, foster and encourage the highest standards of sales ethics and gain recognition for chemical marketing as a noble profession of individuals who are vitally interested in the growth and wellbeing of their industry. The association brings together individuals who enhance industry continuity, growth, and welfare.

### **What We Offer**

SACI encourages professional outreach through participation in organizational activities:

- Professional Networking
- Sales & Educational Seminars
- Joint Events with Allied Industry Associations
- Fellowship Events with our Clients & Customers

### **How We Select New Members**

Candidates for Membership are proposed and seconded by active members. The Board of Directors then considers the submission and gives final approval for Regular or Associate Membership. New members are then notified by letter of their acceptance by the SACI Coordinator.

### **We Invite You to Apply**

SACI plays an important part in the growth, development and visibility of its membership and their companies. You can enhance your success and be an active participant in the chemical industries future. Make the wise choice and join SACI today



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## **Membership Classifications:**

### **1) Regular Member: \$130/year**

Definition - A sales person, purchasing agent, manager or executive officer directly employed in sales or marketing by a chemical manufacturer or an authorized sales agent, broker or the distributor of a chemical manufacturer. An owner or a representative of a business publication, an advertising agency or an allied supplier devoted to the interests of the chemical industry or its affiliates. An owner or agent representing a recruiting firm specifically focused on executive recruitment for the chemical industry or its allied trades.

### **2) Associate Membership: \$65/year**

Definition – A purchasing professional, product development director, manager, or technician, or a business development professional directly employed by clients and or customers of the chemical industry and its allied trades. Associate membership may also be granted to anyone meeting the qualifications of regular membership, but whose place of business is outside of the geographic area covered by SACI, (the NY, NJ, CT, PA, DE area). Associate members shall enjoy all of the privileges of regular members except voting or serving on the board of directors.

### **3) Student Membership: \$30/year**

Definition – Any full time or part time student actively pursuing a college or university degree intended toward the procurement of employment with any company that fits the above definitions for a Regular or an Associate member for whom SACI members may serve a mentor.

### **4) Emeritus Membership: \$0/year**

Definition – Emeritus membership may be granted to any retired member who directly petitions the board after serving faithfully in the chemical or allied trades during the course of their career and has been a SACI member in good standing for at least the last 5 years.

## **Apply Today**

Just fill in the information requested in the accompanying membership application. Mail the application page in with your selected membership category dues and the one time initiation fee of \$50 addressed to the SACI Coordinator. If you have any questions they may be addressed to the [sacimanager@yahoo.com](mailto:sacimanager@yahoo.com).



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## **SACI Membership Application**

**This application should be filed with the SACI Coordinator and mailed to the above address and accompanied by the initiation fee and the first year annual dues. (Please Print or Type)**

Your Full Name:

Preferred Telephone Number: (home, cell or office)

Preferred E-mail Address: (private or business)

Company of Current Employment & Your Title:

Preferred Mailing Address: (home or office)

Years Active in the Chemical Industry:

Other Associations to which you belong:

Type of Membership Applied for (see descriptions and annual dues on page 2):

Proposed by SACI Member (member Name):

I hereby understand and agree that if my application is seconded and finally approved by the Board of Directors of the Sales Organization of the Chemical Industry, Inc., I will abide by the Constitution and the Bylaws of the Association.

Signature:

Date:

**Enclosed is my remittance for the membership category selected along with my \$50 initiation fee. Make checks payable to SACI and mail to the address indicated above. This page only must accompany remittance.**

I wish to help with the following functions, events and/or committees: (check those that apply)

Admissions & Membership

Awards & Certificates

Employment and Career Opportunities

Website and Publications

Annual Holiday Party

Corporate Sponsorship

Fellowship Events

Golf Outings